

KERN AUGUSTINE, P.C.

Attorneys to Health Professionals

Guillermo Beades Presented at NJMGMA's PMC2016

June 3, 2016

On June 3rd, Associate [Guillermo Beades](#) presented "The Most Common HR Pitfalls and How to Respond" to the New Jersey Medical Group Managers (MGMA) at PMC 2016. Mr. Beades' presentation featured, Hiring: More than just a "Warm Body", Hiring: Do your Homework, Hiring: Use Social Media Correctly, Training: Avoid Trial by Fire, Discipline: Consistency Is Key, Performance Reviews: Do Them! Do Them Right!, Job Expectations: Set Clear Goals, and Running The Practice Like A Business.



Guillermo J. Beades
GBeades@DrLaw.com

Kern Augustine is proud to support the New Jersey Medical Group Managers Association. For more information, click [here](#).

Mr. Beades is responsible for representing physicians and other healthcare professionals in various healthcare law matters in a multitude of environments including, but not limited to, state licensing authorities, federal healthcare agencies (i.e., the Office of Inspector General, Medicare, Medicaid, DEA, OSHA), hospital review boards (credentialing and disciplinary), and billing/coding/fraud investigative units (both public and private). Practice areas further include the representation of physicians before state licensing and Medical Boards (i.e., SBME, OPMC, etc.), Medicare Audits, Health Plan Billing Audits, Medical Audits, HIPAA, Hospital Actions, Fraud & Abuse, Health Care Fraud, Medicare

Fraud and other state/federal agency actions and/or investigations.

Prior to joining the firm, Mr. Beades practiced at a regional defense firm with a focus on the representation and advocacy of corporate clients and licensed professionals. Mr. Beades has particular experience in the fields of medical malpractice, insurance coverage and fraud, fee disputes with hospitals and complex litigation. Mr. Beades is also experienced in litigation specific to licensed professionals and medical facilities. Mr. Beades' litigation experience includes bench trials, depositions, oral arguments before State Courts and the New Jersey Appellate Division, motion practice, hearings, mediations, arbitrations and settlement negotiations. Mr. Beades is also experienced in the drafting and negotiating of licensed healthcare professional contracts, as well as releases and confidential settlement agreements. Mr. Beades is fluent in Spanish and has conducted document reviews in Spanish.

New Jersey Super Lawyers elected Mr. Beades for inclusion in the 2015-2016 edition of Rising Stars – Healthcare List.

Kern Augustine, P.C. has been representing physicians and other healthcare professionals for over twenty-five years.

Kern Augustine is a boutique Healthcare Law Firm devoted exclusively to the needs of physicians and other healthcare professionals.

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